

Excellent US market results for Fenzi at GlassBuild America 2015



Driven by the excellent market trend in the United States, especially with the steady increase in the use of insulating glass in residential and commercial buildings, trade people at the fair continued to be very interested in the group's products which are already

well-known throughout the country.

As Dave Devenish, General Manager of **Fenzi** North America, which is the US branch of the group, stated: "We saw many of our existing customers, and it was good to discuss all the aspects of what we have been doing together in more detail, as well as to present the characteristics of our products to prospective clients and examine opportunities for the future".

Visitors at GlassBuild America were particularly interested in the warm edge products of the **Fenzi** group and the Glass Alliance network, formed by **Fenzi**, Alu-Pro and Rolletch.

A standout was Hotver, a one-component hot-melt sealant for the production of high quality insulating glass units. This product by **Fenzi** can be used in both manually operated and automated production lines, has excellent physical-chemical features, is easy to process, guarantees excellent resistance to low and high temperatures, and ensures perfect adhesion.

People working in the glass industry can count on **Fenzi** for IG sealants, glass decorating paints and mirror backing paints that are constantly being fine-tuned to meet increasingly stricter energy requirements and to adapt to the needs of all glass processors.

As Dave Devenish stated: "**Fenzi** is definitely one of the few companies that can promptly supply high quality, leading-edge products, while remaining competitive".

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Source: www.fenzigroup.com